

# Suitability Information FINRA RULE 2111 REQUIREMENT

# **Return Instructions:**

#### New Accounts:

Email: newaccounts@siebert.com Phone: 800.872.0444 Fax: 212.486.2784

# **Employee Stock Plan Clients:**

Email: shareplansupport@siebert.com Phone: 800.993.2015 Fax: 402.342.2486

#### Please Note:

This information is required to open/update an account and is confidential. (Please see the Customer Agreement and the Definitions section below for explanations)

Financial Profile (For Joint Accounts, use combined total when applicable below.)

Financial Profile (F		,			•	C : IC :: N I T ID
Name/Account Title				Account Number: (if	known)	Social Security Number/Tax ID
Annual Income (from all	sources)					
Under \$25,000	\$25,000-\$	50,000	\$50,001-\$100,000		Over \$100,000 specify: \$	
Estimated Net Worth	(Excluding primary reside	ence)				
Under \$50,000 \$50,000-\$100,000		\$100,00	1-\$500,000	Over \$500,000 specify: \$		
Liquid Net Worth (Incl	uding cash & marketable s	ecurities)				
Under \$50,000	\$50,000-\$	5100,000	\$100,001-\$500,000		Over \$500,000 specify: \$	
Fed Tax Bracket						
10%-15%	16%-27%		28%-33	%	Over 33%	
Marital Status						
Widowed	Divorced		Single		Married/Legal D	omestic Partnership
Account Funding Sou	Irce (from all sources)					
Asset Appreciation		Revenue	Inherita	nce	Legal/Insurance	Settlement
Sale of Assets	Savings fr	Savings from Earnings				
Annual Expenses (Recu	urring)					
Under \$50,000	\$50,000-\$100,000	\$100,001-\$250	,000 \$2	50,001-\$500,000	Over \$500,000 s	pecify: \$
Special Expenses (Futu	re & non-recurring)					
Under \$50,000	\$50,000-\$	5100,000	\$100,00	1-\$250,000	Over \$250,000 s	specify: \$
Time Frame (Req. for Spo	ecial Expenses)					
Within 2 years	3-5 years		6-10 ye	ars	Long Term	
Dependents						
0	1		2		3+	

Decision Making Experience (check all that apply)

I consult with my	/ broker	I make my own	decisions	I consult with n	ny family/friends	Additional Information:
Yes	No	Yes	No	Yes	No	

Assets Held Away					
(Provide total value of assets held away and percentages for each type of asset Total percentages must equal 100%.)					
Total value of assets he	ld away: \$				
Stocks	Bonds	Annuities	Mutual Funds	Alternative Investments	
Short-Term	Foreign Security	Options	Variable Contracts	Limited Partnerships	
Security Futures	Foreign Currency	Other	Total		

#### **Investment Profile**

Investment Objectives				
	tance 1-4 (See definitions belo	ow)		
Principal Protection	Income	Growth	Speculation	<u>-</u>
Investment Purpose				
Save for Education	Save for Retirement	Save for short term goal(s)	Generate Income	
Accumulate Wealth	Preserve Wealth	Market Speculation	Other:	
Risk Tolerance (see definiti	ons below)			
Moderate	Moderately Conservative	Conservative	Moderately Aggressive	Aggressive
Investment Time Horizon (s	see definitions below)			
Near Term	Very Short	Short	Intermediate	Long
General Investment Knowl	edge			
Limited	Good	Extensive		
Investment Experience				
0-5 yrs	5-10 yrs	10-20 yrs	20+ yrs	

#### **Definitions**

### **Investment Objectives**

Your investment goal(s) based on your risk tolerance and time horizon.

- Protection of Principal: Relatively lower risk investments with the goal of preserving the money invested
- $\bullet \;\;$  Income: Investments with regular payments of interests, dividends or other income
- Growth: Investments with a history of future potential for capital gains, but with a higher risk of loss
- Speculation: Investments with the possibility of large profits, but also pose a higher than average possibility of loss

# Risk Tolerance:

The degree of uncertainty that you can handle in regard to a negative change in the value of your portfolio.

- Conservative: willing to forego upside potential to avoid downside fluctuations
- Moderately Conservative: adverse to large short-term downside fluctuations, seek more return with a little less income

- Moderate: generally investing for the long term, with a mix of asset classes; willing to
  accept some risk for long term good return with investments that may go up less than
  the markets as a whole, but should also go down less when markets decline
- Moderately Aggressive: willing to take on more downside risk than the markets in order to achieve long term performance better than the markets. More emphasis on making money than on preventing loss
- Aggressive: looking to substantially outperform the market and willing to accept significant risk (losses of 40% or more in a quarter) to do so. No emphasis on preventing loss

# Investment Time Horizon

The total length of time that you expect to hold a security or portfolio.

- Near term: immediate liquidity
- Very short: six months
- Intermediate: three to ten years
- Long: greater than ten years

# **Suitability Agreement**

I certify that the suitability selections above are true to the best of my knowledge and may be used to by Muriel Siebert & Co., Inc. to determine my income needs and desired risk exposure, which is used to aid in security selection. I understand that I must update my suitability information with Muriel Siebert & Co., Inc. if any changes occur.

	Date
Signature	Date
Signature  Signature	

# **Principal Approval**

Approved	Date